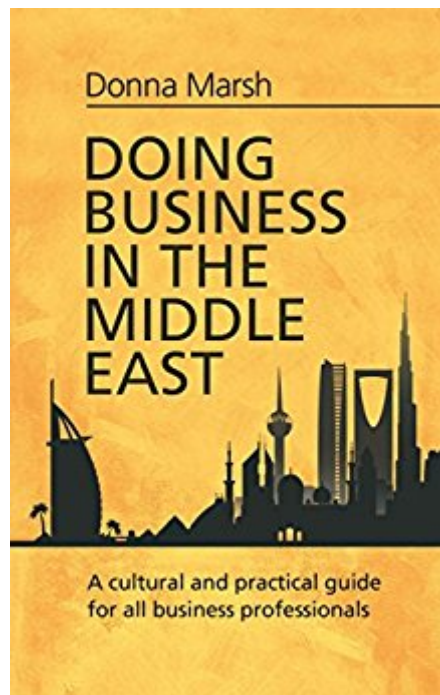


The book was found

# Doing Business In The Middle East: A Cultural And Practical Guide For All Business Professionals



## Synopsis

This book is necessary reading for all professionals working in the Middle East and North Africa, it includes: the practical impact of Islam on business; safety and security in the region; business etiquette; political and social do's and don'ts and the practicalities of doing business - from the initial visit to establishing productive working relationships, including opening an office in the region. It also focuses on issues of particular importance to all businesswomen, and for men who might be working with Arab and Muslim women.

## Book Information

File Size: 2505 KB

Print Length: 400 pages

Publisher: Robinson (May 11, 2015)

Publication Date: May 11, 2015

Language: English

ASIN: B00V6XDMRI

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Enabled

Best Sellers Rank: #852,768 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #49

in Kindle Store > Kindle eBooks > Nonfiction > Travel > Specialty Travel > Business Travel

#110 in Books > Travel > Specialty Travel > Business Travel #277 in Kindle Store > Kindle eBooks > Business & Money > Business Life > Etiquette

## Customer Reviews

Wow! I wish I had read this a few years ago when I started traveling to MENA. It contains quite a bit of helpful information for both men and women travelers. The author obviously speaks from significant experience. This book is gold and will definitely be used on my team at work. One small note: if this will be your first time going to the Middle East and/or you're just not that familiar with the region, have a map handy and be willing to stop what you're reading in the book to do a quick check online. There are a lot of possibly unfamiliar names if you're new to this, and the book isn't trying to give an in-depth history lesson. Using a reference source while you read to learn about past and recent events in a country can enhance your experience and will give you a LOT more help in your

work.

This was an excellent book. It goes over everything that you need to know for doing business in the Middle East. It covers religion, politics, culture, proper behaviors, along with many other business strategies. It covers all of the Middle Eastern countries (except Israel) in depth and provides extensive information on all of them. This is an ideal book not only for business professionals, but for anyone who wants to learn more about the Middle East in general. It is full of facts and good information. It does not disappoint.

This book has a lot of great advice for anyone of any size business that wishes to do business in the Middle East. I knew some of this. It was very helpful and informative. It may have saved me a ton of money.

[Download to continue reading...](#)

Doing Business in the Middle East: A cultural and practical guide for all Business Professionals  
Democracy and Youth in the Middle East: Islam, Tribalism and the Rentier State in Oman (Library of Modern Middle East Studies)  
Syria and Iran: Diplomatic Alliance and Power Politics in the Middle East (Library of Modern Middle East Studies)  
Power and Policy in Syria: Intelligence Services, Foreign Relations and Democracy in the Modern Middle East (Library of Modern Middle East Studies)  
Online Activism in the Middle East: Political Power and Authoritarian Governments from Egypt to Kuwait (Library of Modern Middle East Studies)  
MiG-23 Flogger in the Middle East: Mikoyan i Gurevich MiG-23 in Service in Algeria, Egypt, Iraq, Libya and Syria, 1973 until Today (Middle East@War)  
Writing Off the Beaten Track: Reflections on the Meaning of Travel and Culture in the Middle East (Contemporary Issues in the Middle East)  
Greater Middle East Region: Including Afghanistan, Pakistan, Libya and Turkey (Hammond Greater Middle East Region Map)  
Everyday Life in the Muslim Middle East, Third Edition (Indiana Series in Middle East Studies)  
From Resilience to Revolution: How Foreign Interventions Destabilize the Middle East (Columbia Studies in Middle East Politics)  
The Middle East on the Eve of Modernity: Aleppo in the Eighteenth Century (Study of the Middle East Institute Ser) Vol.1. Explanation of Sumerian and Assyrian Tablets, Slabs and seals and Translation of Cuneiform Inscriptions (Illustrated History of the Civilizations, ... Middle East, Near East, and Asia Minor.)  
The Middle East Today: Political, Geographical and Cultural Perspectives  
Harley Loco: A Memoir of Hard Living, Hair, and Post-Punk, from the Middle East to the Lower East Side  
Middle Eastern Kitchen: Authentic Dishes from the Middle East  
Taiwan Business: The Portable Encyclopedia for Doing Business with Taiwan (Country Business Guides)

The East Coast Cookbook: Real East Coast Recipes for Authentic East Coast Cooking International  
Tax & Business Guide 2016: Expert Legal Guide for American's Living, Working, Investing and  
Doing Business Abroad All Things Joyful All Things Lovely Catholic Journal Color Doodle: First  
Communion Gifts for Girls in All Departments Confirmation Gifts for Girl in ... All Dep Catholic  
Devotional 2017 in all Dep Kickboxing Fitness: A Guide For Fitness Professionals From The  
American Council On Exercise (Guides for Fitness Professionals) (Ace's Group Fitness Specialty)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)